

VITA

GREGORY PAVLOV

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EDUCATION

PhD Economics, Northwestern University (Evanston, Illinois), 2005

Dissertation: "Essays on Mechanism Design"

Committee Chairperson: Professor Asher Wolinsky

MA Economics, Central European University (Budapest, Hungary), 1999

BS Economics, Novosibirsk State University (Novosibirsk, Russia), 1997

EMPLOYMENT

Assistant Professor of Economics, University of Western Ontario, July 2008-Present

Assistant Professor of Economics, Boston University, September 2005-June 2008

TEACHING EXPERIENCE

Instructor (University of Western Ontario) 2009-Present:

Principles of Mathematical Economics, Special Topics: Economics of Information,

Senior Research Seminar in Economics, Advanced Microeconomics

Instructor (Boston University) 2005-2008:

Intermediate Microeconomics, Microeconomic Theory, Elementary Mathematical

Economics, Game Theory

Teaching Assistant (Northwestern University) 2001-2005:

Introductory, Intermediate and Graduate Microeconomics, Graduate Math Review,

Economics of Risk and Uncertainty, Social Science Theories and Methods

GRANTS, AWARDS AND FELLOWSHIPS

Social Sciences and Humanities Research Council of Canada Research Grant, co-investigator with Maria Goltsman, 2010-2013

Arts, Humanities and Social Sciences Fund Award (University of Western Ontario), co-investigator with Maria Goltsman, 2009

Neu Family Award for Excellence in Teaching in Economics (Boston University), 2007

Center for the Study of Industrial Organization Fellowship (Northwestern University), 2004

Distinguished Teaching Assistant Award (Northwestern University), 2002-2003, 2003-2004

Graduate Fellow (Northwestern University), 2000-2001

Fellowship (Central European University), 1997-1999

Kantorovich Fellowship (Novosibirsk State University), 1995-1996

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PUBLISHED PAPERS

"How to talk to multiple audiences" (with Maria Goltsman), *Games and Economic Behavior* 72 (2011), p 100-122.

"A property of solutions to linear monopoly problems," *The B.E. Journal of Theoretical Economics* 11 (Advances) (2011), Article 4, p 1-16.

"Optimal mechanism for selling two goods," *The B.E. Journal of Theoretical Economics* 11 (Advances) (2011), Article 3, p 1-33.

"Mediation, arbitration and negotiation" (with Maria Goltsman, Johannes Hörner and Francesco Squintani), *Journal of Economic Theory* 144 (2009), p 1397-1420.

"Auction design in the presence of collusion," *Theoretical Economics* 3 (2008), p 383-429.

"Maximal loss from collusion in IPV symmetric auctions," *Economics Letters* 99 (2008), p 345-348.

WORKING PAPERS

"Communication in Cournot oligopoly" (with Maria Goltsman)

"Correlated equilibria and communication equilibria in all-pay auctions"

"Renegotiation-proof mechanism design" (with Zvika Neeman)

WORK IN PROGRESS

"Communication equilibria in two-person zero-sum games"

PRESENTATIONS

2011 McMaster University, University of Montreal, International Conference on Game Theory (Stony Brook)

2010 University of Rochester, International Industrial Organization Conference (Vancouver)

2009 Simon Fraser University, Canadian Economic Theory Conference (Toronto)

2008 Boston University, Harvard University, University of Toronto, World Congress of the Game Theory Society (Evanston)

2007 Arizona State University, Boston University, Penn State University, University of Montreal, University of Western Ontario, Canadian Economic Theory Conference (Montreal)

2006 Boston University, University of British Columbia, Canadian Economic Association Meetings (Montreal), Econometric Society North American Summer Meetings (Minneapolis)

2005 Boston University, California Institute of Technology, University of Arizona, University of Rochester

2004 Northwestern University

REFEREE

American Economic Review, *B.E. Journals of Theoretical Economics*,
Games and Economic Behavior, *International Economic Review*, *Journal of Economic Theory*,
Journal of Economics and Management Strategy, *Journal of Industrial Economics*,
Mathematical Social Sciences, *RAND Journal of Economics*, *Review of Economic Studies*,
Scandinavian Journal of Economics, *Theoretical Economics*, *National Science Foundation*

OTHER

Organizer, Theory Seminar, Fall 2006, Fall 2009, Spring 2010

Member, Appointments Committee, 2005-2010