# THE EVOLUTION OF THE INCOME DISTRIBUTION WHEN THERE ARE PEER GROUP EFFECTS

Elizabeth M. Caucutt<sup>1</sup> University of Rochester

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#### Abstract

In this paper, I study the effect switching to a voucher system of educational finance has on the distribution of income. A parent, who cares about her own consumption and her child's future income, makes schooling decisions for her child, knowing that his expected income depends on his own ability, his parent's income, his peer group, and his educational expenditures. Given these schooling decisions, a distribution of income for the next generation of parents is generated. The model is calibrated to United States data, and simulated for two different forms of education finance. The first is a system that offers educational vouchers to eligible parents, and the second is a completely private system of schools. The steady state income distributions are compared to the public system benchmark, and welfare comparisons are made. All voucher policies considered result in welfare gains and reductions in income inequality. While a private system entails a welfare loss and an increase in income inequality. The more important the peer group is to future income, the smaller the welfare gains and reductions in inequality associated with voucher systems, and the greater the welfare cost and increase in inequality associated with a private system.

<sup>&</sup>lt;sup>1</sup>I greatly appreciate the comments of Charles de Bartolome, Stephen Coate, Narayana Kocherlakota, Antonio Merlo, Edward Prescott, and Victor Rios-Rull. Of course, any errors are mine. Address: 230 Harkness Hall, Department of Economics, University of Rochester, Rochester, NY, 14627-0156. Phone: 585-275-0093. Fax: 585-256-2309. Email: ecau@troi.cc.rochester.edu

## 1 Introduction

In a recent National Education Association poll of adult Americans, improving the nation's education system ranked as the highest priority for politicians in Washington. Education reform was of higher concern than social security reform and health care reform. The federal government, along with several cities and states, has considered sweeping education reforms. One such reform is a voucher system, which gives money to qualifying parents to defray the costs of private school tuition or to send their children to other public schools. Both the cities of Milwaukee and Cleveland have started educational voucher programs. Other smaller scale voucher plans have sprouted up in school districts around the country. Proponents claim that vouchers give poor parents the same educational choices for their children that rich parents have for theirs, and that vouchers give poor children a chance to succeed where the public schools fail them. Opponents argue that funding vouchers helps only a small number of students at a cost to the majority of students who are left behind in the public schools.

In this paper, I use a dynamic general equilibrium model to predict the welfare and distributional effects of a switch from a public system benchmark to a public system with various voucher policies. To understand the link between education policy and the income distribution, imagine that a voucher system is implemented. As a result, some students may choose to leave the public school. This will affect the peer group in the public school and the private schools that these students choose to attend. By peer group, I mean a student's classmates. Since income depends in part on the peer group, policy changes can affect the distribution of income through the peer group channel as well as the more traditional educational spending channel. I begin with a public school system that allows parents to opt out and send their children to private schools, paying tuition on top of the taxes that support the public school. I then consider the effects that a switch to a full voucher system where all parents are eligible for the voucher, a targeted voucher system where eligibility is income based, and a completely private system, would have on income distribution and welfare. To do this I need to first answer the following three questions: What is a school? What do schools produce? and How do they produce it? Here, a school is defined by its expenditure level and its peer group. Schools take these inputs and produce next period's income distribution. This means that, along with educational expenditures, a student's classmates, or peer group, play a role in determining his future income. To answer the third question, how these inputs affect future income, I turn to the empirical literature on estimating education production functions. This is discussed in the model and calibration sections.

The model is based on the premise that a child's peer group matters to his future income. Given this assumption, it then predicts how students will sort across schools and what the educational spending will be at those schools. There is empirical evidence that the peer group is important to educational outcomes, beginning with the 1966 Coleman Report, Equality of Educational Opportunity. The authors find that a student's educational achievement is positively related to the educational background and aspirations of his classmates. Summers and Wolfe (1977) come to a similar conclusion using classroom level data. Using Canadian data, Henderson, Mieszkowski, and Sauvageau (1978) also find evidence that the peer effect exists. More recently, Black (1999), finds that parents are willing to pay a significant amount more for a house across the street from another, if residing in that house implies attending a school with higher average test scores. Since these identical houses are in the same school district, educational expenditures are constant. Therefore, most of the effect she finds is attributable to unobservable parental characteristics and the peer group. Not all studies conclude that peer effects are important. Hanushek (1986), in a large review of the education literature, claims that the findings on peer effects are ambiguous, due to the difficulty of separating peer effects from unobservable family background characteristics.

Whether, and how much, educational expenditures matter to future income has sparked many debates. Several studies, including Card and Krueger (1992,1996), Grogger (1996), and Altonji and Dunn (1996), find a positive and significant relationship between expenditures and future income. However, Hanushek (1986) claims that "there is no strong or systematic relationship between key school resources and student performance". He concludes that some districts appear to spend resources effectively, while others do not. I abstract from the issues surrounding how and if schools allocate resources effectively, and assume that schools are using their resources in an efficient way.

The model used here is based on Caucutt (2001). In an application of that static model, Caucutt (2002), all voucher policies studied lead to greater income inequality, while only some are welfare improving. Several other papers include peer effects, beginning with de Bartolome (1990) who constructs a two community, two type model of public education when there are peer effects. Epple and Romano (1998b) investigate the consequences of several different kinds of voucher systems, other than just the typical flat rate system, on the stratification of students across schools. Epple and Romano (1998a) develop a model with students differing continuously over ability and income, to look at the welfare effects of implementing a voucher system. Nechyba (1996) considers a three-community model with public and private schools, migration, voting over expenditure level, and peer effects.

The paper is organized in the following way. I first layout the model and discuss computational issues. Next, I calibrate the public system version of the model to U.S. data. I then compare the income distribution and welfare of the public system steady state with those of a voucher system steady state, a targeted voucher system steady state, and a private system steady state. Lastly, I conclude.

## 2 Basic model

I begin by constructing an economy with a completely private system of schools. In the next section, I introduce a public school and voucher financing. The framework consists of a sequence of static problems. The static problem used here is based on Caucutt (2001). Each period, there is a continuum of families made up of a parent and a child. The parents differ across income and ability. A parent's utility depends on her consumption and her child's expected income. The key feature of this model is that the expected income of the child depends on his ability, his parent's income, his school's per student expenditures, and his school's peer group. The schooling choices that the parents make give rise to a distribution of parents in the next generation. Consequently, each period, given the distribution from the previous period, a new distribution is generated. Because the parent cares only about her child's expected income, and not the utility he gains from that income, the only link between periods is this distribution across types. I begin with the simplest case, where schooling is completely private. I outline the static problem, and define an equilibrium for the static problem. I then define a steady state equilibrium for the dynamic framework. In the next section, I extend the model to include a public school, and describe how a system of educational vouchers can be implemented.

There are ten types of parents, who differ over five income levels, poor, lower middle class, middle class, upper middle class, and rich,  $h^p < h^{lm} < h^m < h^{um} < h^r$ , and two ability levels, low and high,  $a^l < a^h$ . There is a continuum of each type *i* parent, i = 1, ..., 10, where type 1 is poor and low ability, type 2 is poor and high ability, type 3 is lower middle class and low ability, type 4 is lower middle class and high ability, type 5 is middle class and low ability, etc... There is measure  $\lambda^i > 0$  of each type *i*, and  $\sum_i \lambda^i = 1$ . A parent has one child, whose expected income depends on his ability level, his parent's income, and the school he attends. The child inherits his parent's ability, and this information is public.

### Schools

There is a finite set, S, of school types. A school type,  $s \in S$ , is defined by the fraction of each student type attending,  $n_s^i$ , i = 1, ...10, and its per student expenditures,  $e_s$ . A school, s, is normalized to a size of one student, and the number of those schools,  $z_s$ , is allowed to vary. So while the set of possible school types, S, is exogenous, the measure of each school in S,  $z_s \forall s$ , is endogenous. The idea is to choose the set S large enough to be a good approximation of a continuum.

In equilibrium, given tuition for each student type,  $p_s^i$ , per student expenditure,  $e_s$ ,

and enrollments,  $n_s^i$ , all schools operating will have zero profits,

$$\sum_{i} p_s^i n_s^i - e_s = 0.$$

If the school were earning negative profits it would shut down and if it were earning positive profits it would be of infinite size, and it would not be an equilibrium.

The school's expenditure level and student body composition are combined with the student's ability and his parent's income level to produce a log normal distribution of future income for that child at that school. The mean of the distribution depends, in a Mincer like fashion, on the ability of the child, the income of the parent, and the type of the school,

$$\mu_s^i = B + \alpha \log(a^i) + \delta \log(h^i) + \gamma \log(\bar{a}_s) + \psi \log(e_s),$$

where  $\bar{a}_s = \sum_i n_s^i a_s^i$ ,  $0 \le \alpha, \delta, \gamma, \psi \le 1$ , and the variance is constant,  $\sigma^2$ . The peer group here is measured by the average ability at the school. The parameters  $\alpha$ ,  $\delta$ ,  $\gamma$ , and  $\psi$ , are the elasticity of mean income with respect to ability, parental income, the peer group, and educational expenditures, respectively. Mean income for a type i, student attending school s, is  $\exp(\mu_s^i)$ . For each input, mean income increases at a decreasing rate. And, for a person with higher mean income, an increase in any input implies a greater increase in mean income. In other words, a high ability person benefits more from an increase in educational expenditures than does a low ability person. It is important to realize that these distributions are exogenous, depending only on n, a, e, and h. In order to map these continuous distributions into the five income types, I follow Fernandez and Rogerson (1998). They attach a continuous distribution of income to each type of school, and then discretize the support of the distribution and use the continuous distribution to back out the probability that the student will be one of each of the prespecified, finite types. Here, each log normal distribution is numerically integrated over intervals containing each of the five income levels. A set of probabilities corresponding to the ten parent types,  $q_s^{ij}$ ,  $\forall i, j, s$ , where  $q_s^{ij}$  is the probability that a type i student, attending a type s school, becomes a type j parent, is then constructed.

### Parents

Each school offers each student a set of probabilities that correspond to becoming each of the ten parent types. Keep in mind that a low ability child cannot become a high ability parent, and vice versa. So in reality, five of the ten probabilities will be zero. Consequently, each school offers an expected income level to each type of child. Because the choice to attend a specific school is exclusionary, in the sense that attending one school precludes a student from attending another, a lottery is introduced to convexify the problem facing each parent. A parent maximizes expected utility by choosing the probability that her child attends each school type. Cole and Prescott (1997) demonstrate the equivalence of a lottery equilibrium in this environment and a gambling equilibrium. Their gambling economy consists of two stages. In the first stage, a parent makes a fair gamble over wealth transfers, and in the second stage, conditional on her realized wealth level, the parent chooses her consumption and the single school her child will attend. The lottery assumption, in this framework, allows parents to engage in implicit wealth gambles.

In this environment, a commodity vector at each point in time is made up of consumption and a set of ten vectors. For a type i parent, the *ith* vector's components correspond to the probability that her child attends each of the possible schools, all other vectors,  $j \neq i$ , will be made up of zeros. Each parent has a set of ten vectors in her commodity vector, even though nine of the ten will contain all zeros. This is because the probability that a type i parent sends her child to a school is a different commodity, and will therefore be priced differently, than the probability that a type j parent sends her child to the same school,  $i \neq j$ .

The problem of a type i parent is given by:

$$\max_{c,\pi} \quad \log(c^{i}) + \xi \sum_{s} \pi_{s}^{i} \sum_{j} q_{s}^{ij} \log(h^{j})$$
  
s.t. 
$$c^{i} + \sum_{s} \pi_{s}^{i} p_{s}^{i} \leq h^{i},$$
$$\sum_{s} \pi_{s}^{i} = 1,$$
$$\pi_{s}^{i} \geq 0, \forall s.$$
$$(1)$$

Here,  $c^i$  is the consumption of parent *i*, and  $\pi^i_s$  is the probability that parent *i* sends

her child to school s. The probability that a child of a type *i* parent, attending school s, becomes a type *j* parent is  $q_s^{ij}$ . Note that these probabilities are exogenous, they depend on the expenditure level at the school, the peer group at the school, the ability of the child and the income of the parent. The parent chooses the probability her child attends each school, and not the inputs to the school. The total utility the parent receives from her child's schooling, or expected future income, is then,  $\xi \sum_s \pi_s^i \sum_j q_s^{ij} \log(h^j)$ . The price of the consumption good is normalized to one. The price, or tuition, that a type *i* parent pays to school *s* is  $p_s^i$ . The total expenditure of a type *i* parent on her child's education is given by,  $\sum_s \pi_s^i p_s^i$ . Recall that the parent's income is given by  $h^i$ . Because this is a private system of education, schools are free to charge different types of students, different tuition.

#### **Resource constraints**

The first resource constraint is the consumption resource constraint.

$$\sum_{i} \lambda^{i} c^{i} + \sum_{s} z_{s} e_{s} \le \sum_{i} \lambda^{i} h^{i}.$$

This ensures that total resources allocated to consumption plus total resources allocated to education are not more than the total endowment. The remaining resource constraints are the probability resource constraints.

$$\pi_s^i = \frac{z_s n_s^i}{\lambda^i}, \forall i, s.$$

These constraints guarantee that the probabilities the parents choose match the measures the schools choose.

#### Equilibrium for the static problem

A competitive equilibrium, is a set of allocations,  $c, \pi^i, z$ , and prices, p, such that the parents are solving their problems, the operating schools are earning zero profits, and the resource constraints hold.

#### Finding an equilibrium

I follow the computational method outlined in Caucutt (2001) to find a competitive equilibrium for the static problem. I begin with the social planner's problem, and construct a mapping from the set of weights put on each type of parent in the social planner's problem to a set of transfers that support a corresponding Pareto optimal allocation as a competitive equilibrium with transfers. I search over the set of weights using a version of Scarf's algorithm to find a Pareto optimal allocation that can be supported as a competitive equilibrium with no transfers. Along with the corresponding price system, this Pareto allocation is a competitive equilibrium for the static problem.

#### Evolution of the distribution of types

Each school s has a set of associated future income probabilities,  $q_s^{ij}$ , i = 1, ..., 10; j = 1, ...10. Recall,  $q_s^{ij}$  corresponds to the probability that a type *i* student, attending a type *s* school, becomes a type *j* parent. Therefore,  $\lambda^i \sum_s \pi_s^i q_s^{ij}$ , is the measure of type *i* children who become type *j* adults. Summing over all *i* yields the measure of children who become type *j* adults,  $\lambda^{j'} = \sum_i \lambda^i \sum_s \pi_s^i q_s^{ij}$ .

#### Steady state equilibrium for the dynamic problem

A steady state equilibrium for the dynamic problem is a vector,  $\lambda$ , a set of allocations,  $c, \pi^i, z$ , and prices, p, such that given  $\lambda$ , the allocations,  $c, \pi^i, z$ , and prices, p, are a competitive equilibrium for the static problem, and the resulting  $\lambda^{j'} = \sum_i \lambda^i \sum_s \pi^i_s q^{ij}_s = \lambda^j, \forall j$ .

## **3** Public school and vouchers

### Public school benchmark

To better match United States data, I extend the private system by introducing a public school to the set of possible schools a parent can choose. There is one public school, financed by a proportional tax on income. Any student can attend free of charge. If the student attends a private school, the parent pays tuition to that school on top of the taxes paid to the public school system. While political economy does play an important role in educational finance, as a first step I abstract from this issue by assuming a constant tax rate. Because total resources are fixed in the static problem, there is a fixed amount of tax revenues each period that are earmarked for the public school. These revenues are split evenly among those who attend the public school. The fewer the number of students in the public school, the higher its per student expenditures. A polar assumption would be to assume that the expenditure level in the public school is fixed and the tax rate adjusts to balance the budget.

The parent now chooses the probability that her child attends each of the private schools and the public school, given that the public school is free and her income is reduced by the tax. The per student expenditures at the public school are  $e_{pub}$  and the peer group is  $\bar{a}_{pub}$ . I assume that the peer group is defined by the average ability at the school, so it is not necessary to know the fractions of each type who attend the public school, but just the average ability at the public school. A child of a type *i* parent who attends the public school has probability  $q_{pub}^{ij}$  of becoming a type *j* parent. These probabilities are constructed in the same manner as the private school probabilities. In other words, the private schools do not have a technological advantage over the public school. A parent *i*'s problem is now:

$$\max_{c,\pi} \log(c^{i}) + \xi \sum_{s} \pi_{s}^{i} \sum_{j} q_{s}^{ij} \log(h^{j}) + \xi (1 - \sum_{s} \pi_{s}^{i}) \sum_{j} q_{pub}^{ij} \log(h^{j})$$
  
s.t. 
$$c^{i} + \sum_{s} \pi_{s}^{i} p_{s}^{i} \leq h^{i} (1 - \tau),$$
$$\sum_{s} \pi_{s}^{i} \leq 1,$$
$$\pi_{s}^{i} \geq 0, \forall s.$$
$$(2)$$

Notice that the parent doesn't directly choose the probability that her child attends

the public school. The probability that her child attends the public school is,  $1 - \sum_s \pi_s^i$ , and the probability constraint is now adjusted so that the probabilities of attending private schools need not sum to one. The public school can be thought of as taking the residual students. The public school is required to accept any student who wants to attend. Obviously, who chooses to attend the public school depends on the  $q_{pub}^{ij}$ , which depend on the expenditure level,  $e_{pub}$ , and the peer group,  $\bar{a}_{pub}$ , which in turn depend on who attends the public school. Consequently, the  $q_{pub}^{ij}$  are endogenously determined by two additional constraints. The public school's budget must balance,

$$(1 - \sum_{s} z_s)e_{pub} = \tau \sum_{i} \lambda^i h^i, \tag{3}$$

where,  $\sum_{s} z_{s}$  is the fraction of students attending private schools. And the  $\bar{a}_{pub}$  used to determine  $q_{pub}^{ij}$  must be given by,

$$\bar{a}_{pub} = \sum_{i} n^{i}_{pub} a^{i}, \tag{4}$$

where  $n_{pub}^{i}$  is the fraction of type *i* students in the public school. The private schools' problems don't change from the inclusion of a public school. The consumption resource constraint changes to reflect the additional school,

$$\sum_{i} \lambda^{i} c^{i} + \sum_{s} z_{s} e_{s} + (1 - \sum_{s} z_{s}) e_{pub} \leq \sum_{i} \lambda^{i} h^{i}.$$

Finding an equilibrium in the mix regime is much more computationally intensive than in the private regime. This is because of the two additional constraints that must hold, the public school's budget constraint, Equation 3, and the public school's peer group constraint, Equation 4. Equation 4 can hold for more than one  $\bar{a}_{pub}$ . Generally, if  $\bar{a}_{pub}$  is assumed to be the same as the ability of the low ability students, only low ability types will choose to attend the public school, while the able students opt for the private schools. This outcome satisfies Equation 4. In the United States a majority of students attend the public school, so I search for the highest  $\bar{a}_{pub}$  that satisfies Equation 4.

It may be desirable to consider a system of public schools that cannot price discriminate by ability. Because I solve for the equilibrium using the social planner's problem, it is only feasible to include one public school. The tax rate is held constant, so the equilibria are constrained Pareto efficient. If more than one school were included, parents would have to chose a public school probability directly, and that good would have to be priced. If it is not priced, the peer group externality is not internalized, and the equilibrium is not necessarily constrained Pareto optimal. Therefore, computing equilibrium using the social planner's problem is not appropriate. While the idea of choosing between a public sector and a private sector is still captured in this framework, considering a full set of public schools is an interesting extension that is discussed in the final section of this paper.

### Vouchers

The government may want to give poor parents the same opportunity to send their children to private schools as rich parents. One way to do this is to provide an educational voucher that can help defray the costs of private school tuition.<sup>2</sup> This voucher can be given to all parents who send their children to private schools, it can be targeted to just poor parents, or it can be given on a sliding scale basis. The voucher plan that I consider gives an exogenously chosen lump sum voucher to eligible parents. The voucher is financed through the proportional tax revenues raised for the public school. Implementing such a system requires a change in the public school's budget, and an adjustment to the income of those voucher eligible parents who send their children to private schools.<sup>3</sup> The parent who receives the voucher faces the following problem:

$$\max_{c,\pi} \log(c^{i}) + \xi \sum_{s} \pi_{s}^{i} \sum_{j} q_{s}^{ij} \log(h^{j}) + \xi (1 - \sum_{s} \pi_{s}^{i}) \sum_{j} q_{pub}^{ij} \log(h^{j})$$
  
s.t. 
$$c^{i} + \sum_{s} \pi_{s}^{i} p_{s}^{i} \leq h^{i} (1 - \tau) + v^{i} \sum_{s} \pi_{s}^{i},$$
$$\sum_{s} \pi_{s}^{i} \leq 1,$$
$$\pi_{s}^{i} \geq 0, \forall s,$$
$$(5)$$

where  $v^i$  is the voucher given to parent *i*.

<sup>&</sup>lt;sup>2</sup>parents are required to spend the voucher on schooling.

 $<sup>^{3}</sup>$ If a voucher eligible parent sends her child to private school with probability .5 and public school with probability .5, she receives .5 of the voucher.

Tax revenues raised for education must now be used to finance the public school and the vouchers. The public school budget constraint becomes,

$$(1 - \sum_{s} z_{s})e_{pub} + \sum_{i \in El} \lambda^{i} v^{i} \sum_{s} \pi^{i}_{s} = \tau \sum_{i} \lambda^{i} h^{i}.$$
(6)

Here,  $(1 - \sum_s z_s)e_{pub}$  is the total expenditure at the public school and  $\sum_{i \in El} \lambda^i v^i \sum_s \pi^i_s$  is the voucher bill, where El denotes the set of parents that are eligible for the voucher.

## 4 Calibrating the public school benchmark

There are ten types of parents, differing over five levels of income and two levels of ability. I take the nine income categories from the 1995 census on total money income of households in the United States, and combine them to create five, \$0 to \$15,000, \$15,001 to \$25,000, \$25,001 to \$35,000, \$35,001 to \$50,000, and \$50,001 to some upper bound. The corresponding representative income levels are, \$12,500, \$22,000, \$32,000, \$42,000, and \$85,000. I choose these so that the implied mean and median income match those reported. I assume that low learning ability corresponds to  $a^l = 1$ , and high learning ability corresponds to  $a^h = 2$ , and that half of the population is high ability.

A school is defined by its per pupil expenditures and the fraction of each type of student attending. In creating the set of possible school types, I allow the fraction of each type attending a school to vary by .1, between 0 and 1, and the expenditure level to vary by \$500, between \$100 and some non-binding upper bound. Following a result from Caucutt (2002), I only need to computationally consider schools consisting of mixes of two types of students with differing ability levels. This cuts the computational time drastically.

I calibrate the public school version of the model. My parameter choice for the human capital production function is guided by the empirical literature on the determinants of educational outcomes. The parameter  $\psi$ , the elasticity of income with respect to educational expenditures, is chosen to be .1. This is based upon estimates of Card and Krueger (1992), Altonji and Dunn (1996), and Grogger (1996). I choose  $\gamma$ , the parameter on the peer group, using an estimate from Black (1997). She finds that parents are willing to pay 2.1% more for a house associated with a school in the same district as another identical house, but with 5% higher average test scores. People spend approximately 15% of consumption on housing services. I choose  $\gamma$  so that the equilibrium price charged to a parent of a given type, at a school with an expenditure level identical to the public school, but with a 5% difference in the peer group, is approximately 2.1% of 15% of equilibrium consumption. This yields a  $\gamma$  of .07. Note, I assume this increase in spending on housing is attributable entirely to the peer group effect. There could be other unobservables for which parents are willing to pay more. To pin down the parameter on ability, I use results from Herrnstein and Murray (1994). They regress annual wages on socioeconomic status of parents, age, educational attainment, and IQ, as measured by the Armed Forces Qualification Test (AFQT). I take these results and look at the difference in mean income across groups identical in parental social economic status, age, and educational attainment, but different in IQ level. Since I assume that half the population is high ability and that half the population is low ability, group 1 is made up of the bottom fifty-percent and group 2 is made up of the top fiftypercent. Given that  $a^l = 1$  and  $a^h = 2$ , that implies that  $\alpha = \frac{\ln(\mu^h) - \ln(\mu^l)}{\ln(2)}$ . For a group whose maximum educational attainment is a bachelor's degree, and who are at the mean of the other variables,  $\alpha$  is .2. If the group is made up of those whose maximum educational attainment is a high school degree,  $\alpha$  is .25. In the simulations I choose  $\alpha = .22$ . I match the parameter on parental income to evidence on intergenerational income mobility in the United States. Solon (1992), using data from the Panel Study of Income Dynamics (PSID), estimates that the intergenerational correlation in long-run income is at least .4. I choose  $\delta$ so that the correlation between parent and child income is .4. This yields a  $\delta$  of .44.

A parent receives utility from log consumption plus a parameter,  $\xi$ , times the log of the expected income of her child. In the United States, between 88% and 90% of students attend the public schools. I choose  $\xi$  to match this percentage. The higher  $\xi$ , the lower the percentage in the public school. When  $\xi = 1.72$ , 88% of the students attend the public school. The tax rate,  $\tau$  is chosen to match public educational spending of 8.2% of earnings. I choose B and  $\sigma^2$ , to match the mean and median income levels from the 1995 census of money income of households, \$44,945, and \$34,219, respectively. For B = 4.8625 and  $\sigma = .63$ , the mean income level is \$45,053, and the median is \$34,212.

## 5 Results

#### 5.1 Public school system

I begin this section by discussing the steady state equilibrium in the public system, given the parameter choices of the previous section. Using the public system steady state equilibrium as a benchmark, a variety of voucher policies can be evaluated in terms of their effects on welfare and the distribution of income. I make comparisons across steady states. The range of voucher policies that I consider begins with the extreme, Friedman inspired, full voucher plan. Under this financing scheme all parents qualify for the lump sum voucher. A more politically feasible voucher plan is a targeted plan where only low-income parents qualify for the voucher. Switching to a completely private system of schools, with no redistribution, is also evaluated.

	Public school	Private school
Measure	.88	.12
Expenditures	4194	8600
Peer group	1.43	2.00

Table 1: Schools: Public system

The schools that operate, under a system of public school finance, are shown in Table 1. There is one private school that 65% of the rich, able students attend. The per student expenditure level at this school is high, \$8600. There is no role for a subsidy since the school is homogeneous. The students who attend pay \$8600 in tuition. The peer group measure is at its maximum. The rest of the students, including the remaining 35% of the rich, able

students, attend the public school. The per student expenditure level is lower, by over half, \$4194. The peer group measure is 1.43. If everyone attended the public school it would 1.5. Private school spending is 2.2% of earnings. In the United States private school spending is .7%. One possible explanation for this discrepancy is that in the United States many private schools are associated with churches, and it is likely that not all resources used are recorded as expenditures. Total educational spending is 10.4% of earnings.

There may be some concern surrounding the discrete distribution of types, specifically the five income levels and the two ability levels. From the benchmark equilibrium, it should be apparent that due to the randomizing device, endogenous measures such as attendance in the public school are not functions of the type space. Computational limitations dictate the feasible number of types of parents.

### 5.2 Full voucher system

When implementing a voucher system, it is important to constrain eligible parents to spend at least the voucher amount on education. Otherwise the policy will merely be an income transfer. I use the planner's problem to find an equilibrium. The planner's problem provides a constrained Pareto optimal allocation, and I then construct supporting prices. This makes it impossible to add constraints on prices into the planner's problem. Requiring parents to pay tuition greater than the voucher that they receive is one such constraint. It is technically possible to constrain consumption to be at least as great as income, less the voucher received. Unfortunately this is computationally infeasible. Therefore, I first find an unconstrained equilibrium. I check to see if the voucher constraint. If not, I remove the offending school from the set of possible schools, and solve the problem again. I continue until I have an equilibrium that satisfies the voucher constraint. In all of the full voucher policy experiments, the voucher constraint is initially met. In two of the three targeted voucher policy experiments several schools need to be removed from the set of possible schools, because some parents who send

Table 2: Schools: \$1000 Voucher							
Public school Private school							
Measure	.81	.19					
Expenditures	4372	8600					
Peer group	1.38	2.00					

their children to these schools are not spending the entire voucher on education.

The equilibrium schooling structure when everyone is eligible for a \$1000 voucher is shown in Table 2. With this voucher, only the rich, able students attend the single, homogeneous, private school. All of the rich, able students leave the public school. The private school here is the same as the private school in the public school system, just larger. The expenditure level at the public school is \$4372, which is higher than the expenditure level at the public school in the public system, \$4194. Because the remaining rich, able students leave the public school, the number of students attending the public school falls. This causes the per student expenditures to rise, even though some of the public school budget is now spent on vouchers. The peer group is worse in the public school after a voucher is implemented. The only students who leave the public school are able students. This, of course, brings down the average ability in the public school. Total educational spending is 11.4% of earnings. The fact that this is higher than under the public school

	Public school	School 1	School 2
Measure	.78	.08	.14
Expenditures	4228	8600	8600
Peer group	1.40	1.90	1.80

Table 3: Schools: \$2000 Voucher

When the voucher is \$2000, some of the rich, unable students leave the public school. All of the rich, able students and 32% of the rich, unable students attend one of the two private schools. Both of the private schools are mixed. The unable students subsidize the able students. In the first private school, the able students pay \$8261 while the unable students pay \$11,649. In the second private school, the able students pay \$7934 and the unable students pay \$11,264. The only difference between the two private schools is the peer group. If the grid of possible school types were enlarged these two private schools would collapse into one with an expenditure level of \$8600 and a peer group measure somewhere in between 1.8 and 1.9. The public school is made up of everyone else. The expenditure level is \$4228, and the peer group measure is 1.4. Notice that relative to a voucher of \$1000, expenditures in the public school fall and the peer group measure increases. The peer group measure increases because some unable students leave the public school, bringing up the average ability. The expenditure falls, because even though some students leave the public schools receive is \$1000 more. Educational spending is 11.4% of earnings.

	Public school	School 1	School 2	School 3
Measure	.59	.03	.24	.14
Expenditures	4325	9100	9100	6600
Peer group	1.35	1.80	1.70	1.70

Table 4: Schools: \$3000 Voucher

When the voucher is \$3000, all of the rich students and all of the upper middle class, able students leave the public school. The upper middle class, able students mix with some of the rich, unable students in the third private school. The expenditure level at that school is \$6600, the upper middle class, able students pay \$5788 in tuition and the rich, unable students pay \$8494 in tuition. The other two private schools contain mixes of the two rich types. The expenditure level is \$9100 in both schools, with the unable students subsidizing the able students. The public school is smaller, with just 59% of the population attending. The expenditure level is \$4325. The peer group measure falls to 1.35. Educational spending is 12.9% of earnings, which is substantially higher than under the other two voucher plans.

This comes from the fact that this voucher is high enough to motivate the rich, unable and the upper middle class, able students to leave the public school, and they then supplement the voucher that they receive.

## 5.3 Targeted voucher system

Voucher policies are generally proposed as a way to give poor parents the same educational choices for their children as rich parents. When all parents are eligible for the voucher, only the rich and upper middle class parents make use of it. This is hardly the group that policy makers are attempting to target. In this section I investigate a voucher system where only the two poorest types of parents, the poor and the lower middle class, are eligible for the voucher.

	Public school	School 1	School 2
Measure	.73	.14	.13
Expenditures	4395	8600	4100
Peer group	1.31	2.00	2.00

Table 5: Schools: \$4000 Targeted voucher

When the voucher is below \$3000 no one uses it. Recall that when there was a full voucher of \$3000, only the rich and upper middle class parents used it, and here only the poor, and lower middle class parents are eligible. I begin with a voucher of \$4000. Table 5 contains the schooling equilibrium. The rich, able types continue to be taxed at the same rate and they do not receive the voucher. However, the private elite school attended by the rich, able types grows relative to the public system. This is due to the fact that the public school is worse now because the poorer, able types leave the public school causing the peer group measure to fall. Even though per student expenditures in the public school rise, the fall in the peer group measure is sufficient to make outcomes in the public school worse. All the poor, able and the lower middle class, able parents who qualify for the voucher use

it while none of the unable parents, who qualify for the voucher, use it. All of the poor, able students and all of the lower middle class, able students attend a second private school with educational spending below that in the public school, \$4100, but with a peer group measure that is higher, 2. This school could be referred to as a voucher school, since it only contains students who receive a voucher, and the expenditure level is basically the voucher level. Here, the voucher doesn't encourage any additional educational spending. In fact, another way to think about what is happening is that the public school splits into two. One school has all of the poor and lower middle class, able students and the other has everyone else. Resources aren't split exactly evenly across the schools, and obviously, the peer group differs. Educational spending is 10.9% of total earnings. This is slightly higher than in the public system because, as mentioned earlier, more rich, able students attend the elite private school.

	Public school	School 1	School 2	School 3
Measure	.71	.17	.08	.04
Expenditures	4384	8600	5100	5100
Peer group	1.30	2.00	2.00	1.90

Table 6: Schools: \$5000 Targeted voucher

Table 6 contains the results for a targeted voucher of \$5000. The outcome differs somewhat from that when the targeted voucher is \$4000. Almost all of the rich, able students attend the elite private school. Again, even though they do not receive a voucher, the public school option is worse on both the expenditure and peer group dimensions than when the voucher is \$4000. All of the lower middle class, able students attend the homogeneous second private school, where they do not supplement the voucher. The third private school is composed of all of the poor, able students and about 5% of the poor, unable students. The poor, unable students subsidize the poor, able students, but not so much that the poor, able students spend less than the voucher. Educational spending is 11.4% of total earnings.

When the targeted voucher is \$6000, all of the rich, able students attend private

	Public	School 1	School 2	School 3	School 4	School 5	School 6
Measure	.48	.09	.07	.04	.08	.04	.20
Expenditures	3762	8600	8600	8100	6100	6100	6100
Peer group	1.39	2.00	1.90	2.00	2.00	1.90	1.00

Table 7: Schools: \$6000 Targeted voucher

schools. One of these schools, the second school, is made up of 6% of the rich, unable as well. The declining quality of the public school encourages even some of the unable, rich to go to private schools. All of those who qualify for the voucher use it. The fourth and the sixth school are homogeneous schools made up of all of the lower middle class, able students, and all of the lower middle class, unable students and most of the poor, unable students, respectively. The fifth school is a mix of all of the poor, able students, and the remaining poor, unable students. No one who receives the voucher is supplementing it. Educational spending is 12% of total earnings. Notice that the increase in educational spending that results from increasing the targeted voucher is all coming from the additional rich students that are driven from the declining public school.

#### 5.4 Private system

I compute a steady state equilibrium for the perfectly private system of schools. There are seven kinds of schools in equilibrium, which means that there is some mixing of student types occurring. In fact, only one of the schools is homogeneous, a school with all the poor, unable students. The expenditure levels range from \$1600 to \$8600 per student, and the peer group measure ranges from 1 to 1.8. In all of the heterogeneous schools, there is a subsidy from the unable students to the able students. For instance, in the school that consists of half middle class, able students and half upper middle class, unable students, and that spends \$5600 per student, the able students pay \$3957 in tuition and the unable students pay \$6243 in tuition. The spending on education is 11.6% of earnings, which is higher than the 10.4%

in the public system but lower than most of the voucher plans.

### 5.5 Welfare and income inequality

Measuring welfare costs in an environment with heterogeneity is not straightforward. For each policy, at each moment in time, I compute the expected utility of a hypothetical individual whose income is a random draw,

$$W_t = \sum_i \lambda_t^i U_t^i,$$

where  $U_t^i$  is the utility of a type *i* parent at time *t*. Notice that in using this measure, there could be a policy that yields  $U_t^i < U_{t,benchmark}^i$ ,  $\forall i$ . But the change in the distribution,  $\lambda$ , could be such that,  $W_t > W_{t,benchmark}$ . In other words, utility could be lower for every type of parent, but the measure of poor decreases enough to increase welfare. Given  $W_t$ , I then calculate the percentage,  $k_t$ , by which the vector of consumption must change under the new policy in order for the hypothetical individual to be indifferent to the benchmark policy. I use consumption instead of income. Using income would require the individual to re-optimize over consumption and schooling. Because utility over consumption is log, this is an easy calculation to make,

$$k_t = \exp\{W_{t,benchmark} - W_{t,policy}\}.$$

The two measures of inequality that I use are the coefficient of variation, or the standard deviation of the distribution divided by its mean, and the Gini coefficient.

Table 8 contains the mean and the median of the income distribution, the measures of inequality, Cv and Gini, a measure of the correlation between parent's income and child's income,  $\rho$ , measures pertaining to the public school,  $\lambda_{pub}$ ,  $e_{pub}$ ,  $\bar{a}_{pub}$ , and the welfare measure,  $k_t$ . It should be emphasized that these comparisons are across steady states.

There are two channels through which a policy change affects welfare. First, such a change will cause the distribution of types of parents to shift. Second, it will affect the utility of each type. Even if a representative parent of each type is made worse off by a policy

Case	Mean	Median	Cv	Gini	ρ	$\lambda_{pub}$	$e_{pub}$	$\bar{a}_{pub}$	$k_t$
Public school	45,053	34,212	.6060	.3263	.40	.88	4194	1.43	1.00
Voucher=1000	45,489	34,563	.6030	.3253	.41	.81	4372	1.38	.9794
	(.96)	(1.02)	(50)	(31)	(2.44)	(-8.64)	(4.07)	(-3.62)	
Voucher=2000	45,499	34,569	.6031	.3253	.41	.78	4228	1.40	.9746
	(.98)	(1.03)	(48)	(31)	(2.44)	(-12.82)	(.80)	(-2.14)	
Voucher=3000	46,276	35,365	.5969	.3227	.42	.59	4325	1.35	.9454
	(2.64)	(3.26)	(-1.52)	(-1.12)	(4.76)	(-49.15)	(3.03)	(-5.93)	
Target=4000	45,276	34,407	.6041	.3256	.40	.73	4396	1.31	.9894
	(.49)	(.57)	(31)	(21)	(.00)	(-20.55)	(4.60)	(-9.16)	
Target=5000	45,495	34,591	.6022	.3248	.40	.71	4384	1.30	.9783
	(.97)	(1.10)	(63)	(46)	(.00)	(-23.94)	(4.33)	(-10.00)	
Target=6000	45,615	34,694	.6008	.3240	.40	.48	3768	1.39	.9738
	(1.23)	(1.39)	(87)	(71)	(.00)	(-83.33)	(-11.31)	(-2.88)	
Private	45,380	34,395	.6101	.3295	.45	NA	NA	NA	1.0307
	(.72)	(.53)	(.67)	(.97)	(11.11)				

Table 8: Steady state comparisons to the public system, percentage changes in parentheses

change, if the distribution of types shifts to the right, there could be an increase in welfare. The policy changes considered here tend to have very small affects on utility within types. Because there are much larger differences in utility across types, small rightward shifts in the distribution will increase welfare.

Implementing a \$1000 voucher in a public school system has almost identical effects on inequality and welfare as a \$2000 voucher. Both imply a welfare gain of around 2% of consumption each period, a decrease in the Gini coefficient of a third of a percent and a decrease in the coefficient of variation of a half of a percent. They also both result in an increase in the correlation between parent and child income, .40 to .41. The primary difference is that when the voucher is \$1000, the mean incomes of those who attend the public school actually rise. Those who make use of the voucher are better off and those who remain in the public school are better off. There is a rightward shift in the distribution over types because the voucher increases the mean income of all types. When the voucher is \$2000, the incomes of those in the public school fall, but those on the upper end of the distribution benefit from a larger voucher. Both of the rich types use the voucher. Therefore, both the able and unable, rich types are more likely to be rich, and the distribution shifts to the right. When the voucher is \$3000 there is a large welfare gain of over 5% each period. The Gini coefficient falls 1.12% and the coefficient of variation falls 1.52%. The welfare gains and reductions in inequality are substantially larger for this voucher. This results from the dramatic increase in the number of people actually using the voucher. Here some of the upper middle class, able use the voucher and all of the rich. So while those who attend the public school get a small decrease in their mean incomes, those who attend private school get a much larger increase in mean incomes. This gives rise to a more dramatic rightward shift in the distribution of types.

The changes in welfare and inequality associated with implementing a targeted voucher are smoother, as the voucher increases, than under the full voucher plan. The welfare gains increase with the size of the voucher, ranging from just over 1% to almost 3%. The reductions in inequality also increase with the size of the voucher. They range from .31% to .87% reductions in the coefficient of variation and .21% to .71% reductions in the Gini coefficient. The correlation between parent and child income is unchanged. All of the targeted voucher plans reduce the mean incomes of those in the public school by more than even the largest full voucher. This is because the targeted voucher plans cause all of the low income, able students to leave the public school. The largest full voucher only induces some of the rich, able students (some are initially in the private school), the rich, unable, and the upper middle class, able to leave the public school. Because some of the unable are leaving as well, this keeps the public school peer group measure from falling overly much. The increases in educational spending under the targeted voucher plan are not enough to make up for the large losses in the peer group. The reduction in mean income for all of the unable students in the public school, combined with the fact that few unable students use the voucher, implies that the distribution over unable types shifts to the left. However, the distribution over able types shifts to the right, because the poor, and lower middle class, able students are using the voucher. Overall, the distribution shifts to the right, but the gains are smaller than under a full voucher policy. It is important to highlight that the full voucher plan does better than the targeted plan, because under the full voucher plan fewer people use a smaller voucher.

A switch from the public school steady state to the private school steady state implies a substantial increase in the correlation between parent and child income, .40 to .45. There are also increases in the mean and median income and both measures of income inequality. There is a welfare loss of 3% of consumption. The welfare loss is predominantly due the fact that there is no redistribution in the private system.

### 5.6 Peer group parameter

There is not a lot of empirical evidence about the strength of the peer group parameter, so I perform a sensitivity analysis over  $\gamma$ . I choose a value higher than the benchmark, .1 and a value lower than the benchmark, .05, recall the benchmark was  $\gamma = .07$ . I recalibrate the model, adjusting  $\xi$ , B, and  $\sigma$ , to match the percent in the public school, and the mean and the median income levels, respectively. The welfare and distributional results are given in Tables 9 and 10.

It is hard to compare exactly across the peer group parameter, holding a voucher level fixed, because in some cases the voucher will induce slightly more or slightly less mixing. However, some basic patterns exist. First, as the peer effect gets stronger, relative to the other inputs, the welfare gains from switching to a voucher system are not as large and the welfare cost associated with switching to a private system is greater. When switching from a public system to a \$3000 full voucher, there is a welfare gain of .9388 when  $\gamma$  is .05, .9454 when  $\gamma$  is .07, and .9619 when  $\gamma$  is .1. Switching to a private system implies a welfare cost of 1.0159 when  $\gamma$  is .05, 1.0307 when  $\gamma$  is .07, and 1.0552 when  $\gamma$  is .1. It also appears that as the peer group parameter gets larger, switching to a voucher system implies smaller decreases

Case	Mean	Median	Cv	Gini	ρ	$\lambda_{pub}$	$e_{pub}$	$\bar{a}_{pub}$	$k_t$
Public school	45,002	34,170	.6063	.3265	.40	.89	4163	1.43	1.00
Voucher=1000	45,591	34,658	.6020	.3248	.41	.81	4401	1.38	.9699
	(1.29)	(1.41)	(71)	(52)	(2.44)	(-9.88)	(5.41)	(-3.62)	
Voucher=2000	45,908	34,932	.5995	.3238	.42	.74	4367	1.40	.9547
	(1.97)	(2.18)	(-1.13)	(83)	(4.76)	(-20.27)	(4.67)	(-2.14)	
Voucher=3000	46,311	35,405	.5965	.3226	.42	.61	4298	1.38	.9388
	(2.83)	(3.49)	(-1.64)	(-1.21)	(4.76)	(-45.90)	(3.14)	(-3.62)	
Target=4000	45,156	34,302	.6049	.3259	.40	.74	4293	1.33	.9920
	(.34)	(.38)	(23)	(18)	(.00)	(-20.27)	(3.03)	(-7.52)	
Target=5000	45,414	34,526	.6027	.3250	.40	.59	4198	1.37	.9792
	(.91)	(1.03)	(60)	(46)	(.00)	(-50.85)	(.83)	(-4.38)	
Target=6000	45,881	34,936	.5981	.3229	.40	.47	3932	1.40	.9549
	(1.92)	(2.19)	(-1.37)	(-1.11)	(.00)	(-89.36)	(-5.87)	(-2.14)	
Private	45,749	34,746	.6062	.3278	.45	NA	NA	NA	1.0159
	(1.63)	(1.66)	(.00)	(.40)	(11.11)				

Table 9: Steady state comparisons to the public system -  $\gamma = .05$ , percentage changes in parentheses

in inequality and switching to a private system implies a greater increase in inequality. For example, when switching to a private system, the coefficient of variation does not change when  $\gamma$  is .05, and it rises by .67% and 1.96% when  $\gamma$  is .07 and .1, respectively.

The smaller  $\gamma$  is, the less important the peer group is to future earnings. This means that when a voucher system is adopted, a decrease in the quality of the peer group of the public school is less costly to those who remain in the public school. For instance, when  $\gamma$  is .05, those remaining in the public school are better off in all of the full voucher cases. In the other two cases this is only true when the voucher is \$1000. Therefore, as  $\gamma$  rises, voucher policies are more costly for those who remain in the public school. For an able student in the private school system, a higher  $\gamma$  means the potential for a greater subsidy (their ability is

Case	Mean	Median	Cv	Gini	ρ	$\lambda_{pub}$	$e_{pub}$	$\bar{a}_{pub}$	$k_t$
Public school	44,908	34,091	.6070	.3267	.40	.89	4113	1.44	1.0000
Voucher=1000	45,426	34,508	.6036	.3255	.41	.81	4360	1.38	.9768
	(1.14)	(1.21)	(56)	(37)	(2.44)	(-9.88)	(5.67)	(-4.35)	
Voucher=2000	45,134	34,238	.6066	.3268	.41	.81	4092	1.38	.9925
	(.50)	(.43)	(.00)	(.00)	(2.44)	(-9.88)	(51)	(-4.35)	
Voucher=3000	45,986	34,982	.6005	.3245	.42	.38	5029	1.00	.9619
	(2.34)	(2.55)	(-1.08)	(68)	(4.76)	(-134.21)	(18.21)	(-44.00)	
Target=4000	45,282	34,408	.6040	.3255	.40	.72	4436	1.31	.9826
	(.83)	(.92)	(50)	(37)	(.00)	(-23.61)	(7.28)	(-9.92)	
Target=5000	45,526	34,616	.6020	.3247	.40	.70	4464	1.28	.9722
	(1.36)	(1.52)	(83)	(62)	(.00)	(-27.14)	(7.86)	(-12.50)	
Target=6000	45,457	34,549	.6025	.3249	.40	.48	3692	1.39	.9787
	(1.21)	(1.33)	(75)	(55)	(.00)	(-85.42)	(-11.40)	(-3.60)	
Private	44,691	33,722	.6191	.3338	.46	NA	NA	NA	1.0552
	(49)	(-1.09)	(1.96)	(2.13)	(13.04)				

Table 10: Steady state comparisons to the public system -  $\gamma = .1$ , percentage changes in parentheses

now more valuable to others), while the converse is true for an unable student. The fraction of the population who either remain in the public school or who are unable students in a private school is larger than those who are able students and in a private school. Unless those in the latter category gain disproportionately more, the welfare gain should fall as  $\gamma$ rises.

## 6 Conclusion

In this paper, I study the effect switching to a voucher system of educational finance has on the distribution of income. The framework that I use extends Caucutt (2001) to a dynamic setting. A parent, who cares about her own consumption and her child's future income, makes schooling decisions for her child, knowing that his expected income depends on his own ability, his parent's income, his peer group, and his educational expenditures. Given these schooling decisions, a distribution of income for the next generation of parents is generated. I calibrate a public system benchmark to United States data, and simulate two different forms of education finance. The first is a system that offers educational vouchers to eligible parents, and the second is a completely private system of schools.

I compare policies across steady states. All voucher policies considered result in welfare gains and reductions in income inequality, relative to the public school benchmark. The voucher policies that are targeted to the two poorest types, give rise to smaller welfare gains and reductions in income inequality than the full voucher policies. Interestingly, this is mainly due to the fact that more people use the larger voucher when it is targeted to the poor, causing a greater decline in public school outcomes. A switch to a private school system entails a welfare loss and an increase in income inequality. Lastly, the more important the peer group is to future income, the smaller the welfare gains and reductions in inequality associated with voucher systems, and the greater the welfare cost and increase in inequality associated with a private system.

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