#### **CURRICULUM VITAE**

## **Gregory Pavlov**

#### 1. Personal Information

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# **Employment**

Associate Professor of Economics, University of Western Ontario, July 2014-Present Assistant Professor of Economics, University of Western Ontario, July 2008-June 2014 Assistant Professor of Economics, Boston University, September 2005-June 2008

#### **Education**

PhD Economics, Northwestern University (Evanston, Illinois), 2005 MA Economics, Central European University (Budapest, Hungary), 1999 BS Economics, Novosibirsk State University (Novosibirsk, Russia), 1997

# Teaching Experience

Instructor (University of Western Ontario) 2009-Present: Intermediate Microeconomics II, Advanced Mathematical Economics, Special Topics: Economics of Information, Senior Research Seminar in Economics, Microeconomics I, Advanced Microeconomics, Economic Mathematics Instructor (Boston University) 2005-2008: Intermediate Microeconomics, Microeconomic Theory, Elementary Mathematical Economics, Game Theory

Teaching Assistant (Northwestern University) 2001-2005: Introductory, Intermediate and Graduate Microeconomics, Graduate Math Review, Economics of Risk and Uncertainty, Social Science Theories and Methods

## Teaching Awards

Graduate Professor of the Year for 2<sup>nd</sup> Year Classes Award, Department of Economics, University of Western Ontario, 2018-2019

University of Western Ontario Student Council Teaching Honour Roll Certificate, 2010-2011 Neu Family Award for Excellence in Teaching in Economics (Boston University), 2007 Distinguished Teaching Assistant Award (Northwestern University), 2002-2003, 2003-2004

## Grants and Fellowships

SSHRC of Canada Insight Grant, co-investigator with Maria Goltsman, 2015-2020

SSHRC of Canada Insight Development Grant, 2013-2015

SSHRC of Canada Research Grant, co-investigator with Maria Goltsman, 2010-2013

Arts, Humanities and Social Sciences Fund Award (University of Western Ontario), co-investigator with Maria Goltsman, 2009

Center for the Study of Industrial Organization Fellowship (Northwestern University), 2004 Graduate Fellow (Northwestern University), 2000-2001

Fellowship (Central European University), 1997-1999

Kantorovich Fellowship (Novosibirsk State University), 1995-1996

# 2. Research and Scholarly Activities

#### **Publications**

"Correlated equilibria and communication equilibria in all-pay auctions," *Review of Economic Design*, https://doi.org/10.1007/s10058-023-00333-x.

"Communication in Cournot oligopoly" (with Maria Goltsman), *Journal of Economic Theory* 153 (2014), p 152-176.

"Ex post renegotiation-proof mechanism design" (with Zvika Neeman), *Journal of Economic Theory* 148 (2013), p 473-501.

"How to talk to multiple audiences" (with Maria Goltsman), *Games and Economic Behavior* 72 (2011), p 100-122.

"A property of solutions to linear monopoly problems," *The B.E. Journal of Theoretical Economics* 11 (Advances) (2011), Article 4, p 1-16.

"Optimal mechanism for selling two goods," *The B.E. Journal of Theoretical Economics* 11 (Advances) (2011), Article 3, p 1-33.

"Mediation, arbitration and negotiation" (with Maria Goltsman, Johannes Hörner and Francesco Squintani), *Journal of Economic Theory* 144 (2009), p 1397-1420.

"Auction design in the presence of collusion," *Theoretical Economics* 3 (2008), p 383-429.

"Maximal loss from collusion in IPV symmetric auctions," *Economics Letters* 99 (2008), p 345-348.

## **Working Papers**

"Straight talk" (with Yi Chen, Maria Goltsman and Johannes Hörner)

"Selling two units of a customizable good"

## Work in Progress

"When does simple mediation improve upon cheap talk?" (with Maria Goltsman and Maxim Ivanov)

"Equilibria in Push/Fold poker model" (with Caitlyn Liu)

"Correlated equilibria in two-player zero-sum games with incomplete information"

October 2023

#### **Presentations**

- 2020 Conference on Mechanism and Institution Design (virtual)
- 2017 University of Waterloo
- 2016 World Congress of the Game Theory Society (Maastricht)
- 2014 Ryerson University, Canadian Economic Theory Conference (Vancouver)
- 2013 Duke University, Yale University, International Conference on Game Theory (Stony Brook)
- 2012 World Congress of the Game Theory Society (Istanbul)
- 2011 McMaster University, University of Montreal, International Conference on Game Theory (Stony Brook)
- 2010 University of Rochester, International Industrial Organization Conference (Vancouver)
- 2009 Simon Fraser University, Canadian Economic Theory Conference (Toronto)
- 2008 Boston University, Harvard University, University of Toronto, World Congress of the Game Theory Society (Evanston)
- 2007 Arizona State University, Boston University, Penn State University, University of Montreal, University of Western Ontario, Canadian Economic Theory Conference (Montreal)
- 2006 Boston University, University of British Columbia, Canadian Economic Association Meetings (Montreal), Econometric Society North American Summer Meetings (Minneapolis)
- 2005 Boston University, California Institute of Technology, University of Arizona, University of Rochester
- 2004 Northwestern University

### **Editorial Duties**

Editorial advisor, Canadian Journal of Economics, 2016-2020

# Refereeing

Journals: American Economic Journal: Microeconomics, American Economic Review, B.E. Journals of Theoretical Economics, Canadian Journal of Economics, Econometrica, Economic Journal, Economics Letters, Economic Theory, Games and Economic Behavior, Information Economics and Policy, International Economic Review, International Journal of Game Theory, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Industrial Economics, Journal of the European Economic Association, Journal of Mathematical Economics, Journal of Political Economy, Journal of Public Economic Theory, Management Science, Mathematical Social Sciences, Quarterly Journal of Economics, RAND Journal of Economics, Research in Economics, Review of Economic Design, Review of Economic Studies, Review of Industrial Organization, Scandinavian Journal of Economics, Theoretical Economics, ACM Symposium on the Theory of Computing Research foundations: Israel Science Foundation. National Science Foundation

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# Other Service

Organizer, Theory Seminar, Fall 2006, Fall 2009, Spring 2010, Fall 2012, Spring 2013, Fall 2019, Fall 2020, Spring 2021, Fall 2022, Spring 2023, Fall 2023

Member, Appointments Committee, 2005-2010, 2014-2015

Member of the organizing committee for Canadian Economic Theory Conference (University of Western Ontario), May 2015

Member of the organizing committee for Canadian Economic Association Conference (Ryerson University), May 2015

Member of SSHRC Insight grant review panel, 2016, 2017

Undergraduate program director, 01/2017-06/2019, 07/2021-06/2022

IQAP Undergraduate Program review coordinator, 2023