# Chapter 2: Deployment of Inputs 

Elements of Decision: Lecture Notes of Intermediate Microeconomics<br>Charles Z. Zheng<br>Tepper School of Business, Carnegie Mellon University<br>Last update: January 27, 2020

## 1 Cost minimization

The choice variable in the decision problem considered in Chapter 1 has only one dimension, the firm's quantity of output. Now we relax this assumption and consider a case with multidimensional choice variables. Specifically, suppose that our firm, instead of choosing an output quantity, chooses among multiple kinds of inputs to deliver a fixed quantity of its output. Suppose that there are two kinds of inputs, called Input 1 and Input 2. The firm's input deployment corresponds to a vector ( $x_{1}, x_{2}$ ) in which $x_{1}$ denotes the quantity of input 1 , and $x_{2}$ the quantity of input 2 , that the firm is employing. Suppose that the technology given to the firm is characterized by a production function $f$ of two independent variables, $x_{1}$ and $x_{2}$, so that $f\left(x_{1}, x_{2}\right)$ is the quantity of output that the firm supplies if it employs $x_{1}$ units of input 1 and $x_{2}$ units of input 2 . Suppose that the market prices of the two inputs, denoted by $w_{1}$ and $w_{2}$, are taken as given by the firm. Then an input bundle ( $x_{1}, x_{2}$ ) would cost the firm $w_{1} x_{1}+w_{2} x_{2}$ dollars. Also suppose that the firm is to supply a fixed quantity $y$ of its output (say Boeing having signed a contract to supply a certain quantity of weapons of mass destruction to the US military). Which input bundle can deliver this output quantity in the least costly manner? Put formally, our firm's decision problem is

$$
\begin{array}{cc}
\min _{\left(x_{1}, x_{2}\right) \in \mathbb{R}_{+}^{2}} & w_{1} x_{1}+w_{2} x_{2}  \tag{1}\\
\text { subject to } & f\left(x_{1}, x_{2}\right)=y,
\end{array}
$$

where $\mathbb{R}_{+}^{2}$ denotes the set of all pairs $(x, y)$ such that both $x$ and $y$ are elements of the set $\mathbb{R}_{+} .{ }^{1}$
Like the decision problem in Chapter 1, Problem (1) has an objective $w_{1} x_{1}+w_{2} x_{2}$ and a choice variable $\left(x_{1}, x_{2}\right)$, which is specified, underneath the minimization operator min, to belong to the domain $\mathbb{R}_{+}^{2}$. Unlike the previous problem, however, Problem (1) has a constraint, the equation $f\left(x_{1}, x_{2}\right)=y$ on the second line. This is an example for constrained optimization problems.

## 2 Marginal products and partial derivatives

Since the function $f$ in the constraint of Problem (1) is multivariate, before solving the problem let us specify some useful structures of $f$. It is usually assumed that $f$ is increasing in each of its arguments $x_{1}$ and $x_{2}$. When $f$ is also differentiable, we define the marginal product (MP) of input 1 to be the partial derivative of $f$ with respect to $x_{1}$, i.e.,

$$
\operatorname{MP}_{1}\left(x_{1}, x_{2}\right):=\frac{\partial}{\partial x_{1}} f\left(x_{1}, x_{2}\right)
$$

[^0]which is the rate of increase in output with an infinitesimal increase in $x_{1}$, while $x_{2}$ is held constant. Likewise the marginal product of input 2 is
$$
\operatorname{MP}_{2}\left(x_{1}, x_{2}\right):=\frac{\partial}{\partial x_{2}} f\left(x_{1}, x_{2}\right)
$$

To calculate $\frac{\partial}{\partial x_{1}} f\left(x_{1}, x_{2}\right)$, simply take the derivative of $f$ by treating $x_{1}$ (the variable indicated by $\frac{\partial}{\partial x_{1}}$ ) as the variable and every other variable ( $x_{2}$ in this case) as a constant. For example, if $f\left(x_{1}, x_{2}\right)=x_{1}^{3} x_{2}^{1 / 2}$ for all positive numbers $x_{1}$ and $x_{2}$, then

$$
\operatorname{MP}_{1}\left(x_{1}, x_{2}\right)=\frac{\partial}{\partial x_{1}} f\left(x_{1}, x_{2}\right)=\frac{\partial}{\partial x_{1}} x_{1}^{3} x_{2}^{1 / 2}=x_{2}^{1 / 2} \frac{\partial}{\partial x_{1}} x_{1}^{3}=3 x_{1}^{2} x_{2}^{1 / 2}
$$

with the second equality due to $x_{2}$ being constant in the operation $\frac{\partial}{\partial x_{1}}$. Note that the marginal product of input 1 depends not only on the quantity $x_{1}$ of input 1 but also on $x_{2}$ of input 2 .

## 3 Isoquants and their slopes

In general, if $g\left(x_{1}, x_{2}\right)$ is a function of two variables $\left(x_{1}, x_{2}\right) \in \mathbb{R}_{+}^{2}$, and if $y$ is any number that belongs to the range of $g$, the set of all $\left(x_{1}, x_{2}\right) \in \mathbb{R}_{+}^{2}$ for which $g\left(x_{1}, x_{2}\right)=y$ is called level surface of $g$ for the constant level $y$. Level surfaces are useful for us to visualize multi-variable functions such as our production function $f$ and the objective function in Problem (1). In intermediate microeconomics, any level surface of the production function $f$ is called isoquant. That is, the isoquant for any given output quantity $y$ is the set of nonnegative 2 -vectors $\left(x_{1}, x_{2}\right)$ satisfying

$$
\begin{equation*}
f\left(x_{1}, x_{2}\right)=y \tag{2}
\end{equation*}
$$

Likewise, any level surface of the objective function in Problem (1), corresponding to $w_{1} x_{1}+w_{2} x_{2}=$ $c$ for some constant expense $c$, is called called isocost.

The constraint $f\left(x_{1}, x_{2}\right)=y$ in Problem (1) says that whatever the firm does it must supply the fixed quantity $y$ of outputs. In other words, whatever the firm chooses should correspond to a point that belongs to the isoquant for the fixed output quantity $y$.

To see the shape of the isoquant, pick any nonnegative $x_{1}$. There is at most one value for $x_{2}$ such that $\left(x_{1}, x_{2}\right)$ belongs to the isoquant. Otherwise, say $\left(x_{1}, x_{2}\right)$ and $\left(x_{1}, x_{2}^{\prime}\right)$ both belong to the isoquant while $x_{2}^{\prime} \neq x_{2}$, then we have $f\left(x_{1}, x_{2}\right)=y=f\left(x_{1}, x_{2}^{\prime}\right)$, contradicting the assumption that $f$ is increasing in $x_{2}$. It follows that the isoquant is a curve in the $x_{1}-x_{2}$-plane. In other words, Eq. (2) implies a functional relationship between $x_{1}$ and $x_{2}$ : for any $x_{1}$ such that $\left(x_{1}, x_{2}\right)$ belongs to the isoquant for some quantity $x_{2}$, this quantity of $x_{2}$ is unique and hence we may denote it by $\tilde{x}_{2}\left(x_{1}\right)$, a function of $x_{1}$. Thus Eq. (2) becomes

$$
\begin{equation*}
f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)=y \tag{3}
\end{equation*}
$$

Note that the left-hand side of this equation is a function of only one variable, $x_{1}$. If, in addition, $f$ is differentiable then the isoquant is a smooth curve, whose slope is calculated by taking the derivative with respect to $x_{1}$ on both sides of Eq. (3):

$$
\frac{d}{d x_{1}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)=\frac{d}{d x_{1}} y=0
$$

with the second equality due to $y$ being constant. For the left-hand side, use the chain rule:

$$
\frac{d}{d x_{1}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)=\frac{\partial}{\partial x_{1}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)+\frac{\partial}{\partial x_{2}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right) \frac{d}{d x_{1}} \tilde{x}_{2}\left(x_{1}\right) .
$$

Combining these two equations we have

$$
\frac{\partial}{\partial x_{1}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)+\frac{\partial}{\partial x_{2}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right) \frac{d}{d x_{1}} \tilde{x}_{2}\left(x_{1}\right)=0
$$

i.e.,

$$
\begin{equation*}
\frac{d}{d x_{1}} \tilde{x}_{2}\left(x_{1}\right)=-\frac{\frac{\partial}{\partial x_{1}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)}{\frac{\partial}{\partial x_{2}} f\left(x_{1}, \tilde{x}_{2}\left(x_{1}\right)\right)} \tag{4}
\end{equation*}
$$

which is the formula for the slope of the isoquant at any positive $x_{1}$, with $\tilde{x}_{2}\left(x_{1}\right)$ obtained from solving Eq. (2) for $x_{2} .{ }^{2}$ The left-hand side of (4) is denoted by $\operatorname{TRS}\left(x_{1}\right)$, called technical rate of substitution. With the shorthands for marginal products, Eq. (2) can be written briefly as

$$
\begin{equation*}
\mathrm{TRS}=-\frac{\mathrm{MP}_{1}}{\mathrm{MP}_{2}} \tag{5}
\end{equation*}
$$

The negative sign here signifies that the isoquant curve is downward sloping: If the firm reduces the quantity of input 1 , to stay on the same quantity of output the firm needs to increase the quantity of input 2. It is usually assumed that, when $x_{1}$ increases, the absolute value $\left|\operatorname{TRS}\left(x_{1}\right)\right|$ of the slope is decreasing, i.e., the downward sloping isoquant gets less steep: The more input 1 has the firm been using, the less quantity of input 2 is needed to substitute a tiny decrease of $x_{1}$ in order to maintain the same output quantity.

For example, take the previous $f\left(x_{1}, x_{2}\right)=x_{1}^{3} x_{2}^{1 / 2}$. An isoquant corresponds to the equation

$$
\begin{equation*}
x_{1}^{3} x_{2}^{1 / 2}=y \tag{6}
\end{equation*}
$$

for some positive constant $y$. Solve this equation for $x_{2}$ to obtain

$$
x_{2}=\left(y x_{1}^{-3}\right)^{2}=y^{2} x_{1}^{-6}
$$

hence

$$
\tilde{x}_{2}\left(x_{1}\right)=y^{2} x_{1}^{-6} .
$$

Taking the derivative of $\tilde{x}_{2}$ we obtain the slope of the isoquant:

$$
\operatorname{TRS}=\frac{d}{d x_{1}} \tilde{x}_{2}\left(x_{1}\right)=\frac{d}{d x_{1}}\left(y^{2} x_{1}^{-6}\right)=-6 y^{2} x_{1}^{-7} \stackrel{(6)}{=}-6\left(x_{1}^{3} x_{2}^{1 / 2}\right)^{2} x_{1}^{-7}=-\frac{6 x_{2}}{x_{1}} .
$$

Alternatively, and more simply, use Eq. (5). We have calculated $\mathrm{MP}_{1}$ previously. Analogously,

$$
\mathrm{MP}_{2}=\frac{\partial}{\partial x_{2}}\left(x_{1}^{3} x_{2}^{1 / 2}\right)=x_{1}^{3} \frac{\partial}{\partial x_{2}} x_{2}^{1 / 2}=\frac{1}{2} x_{1}^{3} x_{2}^{-1 / 2}
$$

Hence the slope of the isoquant at $x_{1}$ is equal to

$$
\begin{equation*}
\operatorname{TRS}\left(x_{1}\right)=-\frac{\mathrm{MP}_{1}}{\mathrm{MP}_{2}}=-\frac{3 x_{1}^{2} x_{2}^{1 / 2}}{(1 / 2) x_{1}^{3} x_{2}^{-1 / 2}}=-6 x_{1}^{2-3} x_{2}^{1 / 2-(-1 / 2)}=-\frac{6 x_{2}}{x_{1}} \tag{7}
\end{equation*}
$$



Figure 1: $\Delta x_{2} / \Delta x_{1}$ is the slope of $A C$
same as the result from the previous method. Since $\frac{6 x_{2}}{x_{1}}$ is decreasing in $x_{1}$, the diminishing TRS assumption is satisfied.

The intuition for the derivation of Eq. (5) is illustrated by Figure 1, where the curve represents an isoquant (which does not satisfied the diminishing TRS assumption, by the way). Start with the input bundle $A$ on the curve. Increase its quantity of input 1 by a tiny amount $\Delta x_{1}$; i.e., change the input bundle from $A$ to $B$ in the figure. With the production function assumed increasing, this increase in $x_{1}$ increases the output quantity; with the partial derivative $\mathrm{MP}_{1}$ being the rate of change between output and input 1 when the change in $x_{1}$ is infinitesimal, this increase in the output quantity is approximately equal to $\mathrm{MP}_{1} \cdot \Delta x_{1}$. To stay on the same isoquant as $A$, we need to decrease the quantity of input 2 by some amount such that the input bundle is changed from $B$ down to the point $C$, back on the curve; denote this change in $x_{2}$ by $\Delta x_{2}$, which is a negative number, as it signifies a decrease. The change in the output quantity rendered by this change $\Delta x_{2}$, analogous to the change in $x_{1}$, is approximately equal to $\mathrm{MP}_{2} \cdot \Delta x_{2}$. Thus, the total change in the output quantity, due to the changes from $A$ to $B$ and from $B$ to $C$, is approximately equal to $\mathrm{MP}_{1} \cdot \Delta x_{1}+\mathrm{MP}_{2} \cdot \Delta x_{2}$. But since $A$ and $C$ belong to the same isoquant, this total change in the output quantity is equal to zero. Hence we obtain

$$
\mathrm{MP}_{1} \cdot \Delta x_{1}+\mathrm{MP}_{2} \cdot \Delta x_{2} \approx 0
$$

which is equivalent to

$$
\frac{\Delta x_{2}}{\Delta x_{1}} \approx-\frac{\mathrm{MP}_{1}}{\mathrm{MP}_{2}} .
$$

Note that the left-hand side, $\frac{\Delta x_{2}}{\Delta x_{1}}$, is simply the slope of the straight line $A C$ in Figure 1. When $\Delta x_{1}$ converges to zero (denoted by $\Delta x_{1} \rightarrow 0$ ), line $A C$ becomes arbitrarily close to the tangent line of the curve at point $A$, and $\frac{\Delta x_{2}}{\Delta x_{1}}$ converges to the slope of this tangent line, which is the slope of the curve at point $A$, i.e., the TRS at $A$. Hence the above equation converges to Eq. (5).

[^1]
## 4 Cost-minimizing input bundle

To solve Problem (1), let us examine the objective on the $x_{1}-x_{2}$-plane. Given any two points on the plane, which one corresponds to the less costly input bundle? Pick any constant $c$ and consider all input bundles that each cost $c$ dollars given the market prices $\left(w_{1}, w_{2}\right)$, i.e., the ( $x_{1}, x_{2}$ ) such that

$$
\begin{equation*}
w_{1} x_{1}+w_{2} x_{2}=c . \tag{8}
\end{equation*}
$$

In other words, consider the level surface of the objective function for the constant $c$. Eq. (8) is the same as

$$
x_{2}=\frac{c}{w_{2}}-\frac{w_{1}}{w_{2}} x_{1},
$$

which corresponds to the straight line on the $x_{1}-x_{2}$-plane with a negative slope $-w_{1} / w_{2}$ and vertical intercept $c / w_{2}$. The set of all $\left(x_{1}, x_{2}\right)$ satisfying Eq. (8) is called isocost line corresponding to the input expense $c$. Now pick any other number $c^{\prime}>c$, and consider the input bundles $\left(x_{1}, x_{2}\right)$ that would cost the firm $c^{\prime}$ dollars:

$$
w_{1} x_{1}+w_{2} x_{2}=c^{\prime}, \quad \text { i.e., } \quad x_{2}=\frac{c^{\prime}}{w_{2}}-\frac{w_{1}}{w_{2}} x_{1},
$$

which is a line of the same slope as before but with a higher vertical intercept $c^{\prime} / w_{2}$. Thus, the lower is an isocost line (in terms of its $x_{2}$-intercept), the less does any input bundle on that line would cost the firm.

It follows that solving Problem (1) amounts to finding a point on the isoquant that belongs to the lowest possible isocost. Clearly such lowest possible isocost is the isocost line that happens to touch a point on the isoquant and keeps the entire isoquant curve above (including the possibility of touching) the line. Such a straight line is called supporting hyperplane. ${ }^{3}$ Any common point between this supporting hyperplane and the isoquant is a solution to Problem (1), i.e., a costminimizing input bundle that delivers the output quantity $y$. Note that the diminishing TRS assumption guarantees that such a supporting hyperplane exists.

When $f$ is differentiable, the isoquant is a smooth curve and the supporting hyperplane becomes its tangent line, so the two have the same slope at their common point. The slope of the isoquant is given by Eq. (5), and that of the supporting hyperplane, itself an isocost line, is simply $-w_{1} / w_{2}$. Thus $-\frac{\mathrm{MP}_{1}}{\mathrm{MP}_{2}}=-\frac{w_{1}}{w_{2}}$ at any common point between the isoquant and its supporting hyperplane. In other words, at any cost-minimizing input bundle,

$$
\begin{equation*}
\frac{\mathrm{MP}_{1}}{\mathrm{MP}_{2}}=\frac{w_{1}}{w_{2}} . \tag{9}
\end{equation*}
$$

Let us illustrate with the previous example, where $f\left(x_{1}, x_{2}\right)=x_{1}^{3} x_{2}^{1 / 2}$. Suppose that input 1 costs $\$ 48$ per unit, and input 2, $\$ 2$ per unit. Then $w_{1} / w_{2}=48 / 2=24$. Plug this and Eq. (7) into Eq. (9) to obtain

$$
\frac{6 x_{2}}{x_{1}}=24,
$$

[^2]i.e., $x_{2}=4 x_{1}$. Since the cost-minimizing input bundle belongs to the isoquant corresponding to $y$ units of output, it must satisfy $f\left(x_{1}, x_{2}\right)=y$, i.e., $x_{1}^{3} x_{2}^{1 / 2}=y$. Thus plug $x_{2}=4 x_{1}$ into this equation to obtain
$$
x_{1}^{3}\left(4 x_{1}\right)^{1 / 2}=y, \quad \text { i.e., } \quad x_{1}^{7 / 2}=y / 2 .
$$

Hence $x_{1}=(y / 2)^{2 / 7}$ and $x_{2}=4 x_{1}=4(y / 2)^{2 / 7}$. Thus, the cost-minimizing input bundle to deliver $y$ units of output is

$$
\left((y / 2)^{2 / 7}, 4(y / 2)^{2 / 7}\right) .
$$

For some production functions, the isoquants are not smooth curves (e.g., when the production function is not differentiable), hence Eq. (9) is not applicable. Nevertheless, we can solve Problem (1) by locating the common point between the isoquant and its supporting hyperplane that supports it from below.

For example, consider a production function defined by

$$
f\left(x_{1}, x_{2}\right):=\min \left\{3 x_{1}, x_{2}\right\},
$$

i.e., $f\left(x_{1}, x_{2}\right)$ equals either $3 x_{1}$ or $x_{2}$, whichever is smaller. The interpretation is that the two inputs are perfect complements. For instance, with one unit of input 1 and 3 units of input 2 the firm can produce up to $\min \{3 \times 1,3\}=3$ units of output; the firm cannot produce more even if it increases input 1 to 10 unless it also increases input 2 , as $\min \{3 \times 10,3\}$ is still 3 . Pick any fixed output quantity $y$, so the isoquant corresponds to

$$
\min \left\{3 x_{1}, x_{2}\right\}=y
$$

To find its shape, set the two items inside $\min \{\cdot\}$ equal to each other to obtain $x_{2}=3 x_{1}=y$, which gives us the point $(y / 3, y)$ in the $x_{1}-x_{2}$-plane. Note that this point belongs to the isoquant for $y$ units of output. Starting from $(y / 3, y)$ and moving horizontally to the right, we increase $x_{1}$ while holding $x_{2}$ fixed at $y$, and $f\left(x_{1}, x_{2}\right)$ by definition remains unchanged from the level $y$. Thus any point horizontally to the right of $(y / 3, y)$ belongs to the same isoquant. Likewise any point vertically above $(y / 3, y)$ also belongs to the same isoquant. Hence the isoquant is the L-shape path with its corner being $(y / 3, y)$. Suppose as in the previous example that $w_{1}=48$ and $w_{2}=2$. Then the isocosts are straight lines of slope -24 , one among which is the supporting hyperplane of the isoquant. The common point between the two, by the L-shape of the isoquant, is the corner $(y / 3, y)$ of the L-shape path. Thus $(y / 3, y)$ is the cost-minimizing input bundle to deliver output $y$.

For another example, consider a production function

$$
f\left(x_{1}, x_{2}\right):=3 x_{1}+x_{2} .
$$

The interpretation is that the two inputs are perfect substitutes: Every unit of input 1 can be substituted by three units of input 2 without changing the output quantity. The isoquant in this example is the set of all nonnegative $\left(x_{1}, x_{2}\right)$ for which

$$
3 x_{1}+x_{2}=y
$$

which is the straight segment with slope -3 and vertical intercept $y$. If the prices are $w_{1}=48$ and $w_{2}=2$ as in previous examples, the slope of the isocosts is -24 , steeper than the isoquant at all
points. Thus, the supporting hyperplane that supports the isoquant from below is the isocost line intersecting the isoquant at the vertical intercept. In this example, therefore, the cost-minimizing input bundle is $(0, y)$, meaning that the firm employs exclusively input 2 and none of input 1 to deliver $y$. While the marginal product of input 1 is always greater than that of input 2, with the former equal to 3 and the latter equal to 1, the firm opts for none of input 1 because its wage rate is too high.

## 5 Derivation of the cost function

In Chapter 1 we considered a firm's supply decision taking its cost function as given. Now we are ready to provide a foundation for the cost function: For a firm that has no influence on the market prices $\left(w_{1}, w_{2}\right)$ of its inputs, the cost $C(y)$ of supplying $y$ units output is equal to the minimum expense in supplying $y$, i.e.,

$$
\begin{array}{rll}
C(y):= & \min _{\left(x_{1}, x_{2}\right) \in \mathbb{R}_{+}^{2}} & w_{1} x_{1}+w_{2} x_{2}  \tag{10}\\
& \text { subject to } & f\left(x_{1}, x_{2}\right)=y .
\end{array}
$$

For example, when $f\left(x_{1}, x_{2}\right)=x_{1}^{3} x_{2}^{1 / 2}$, we have found the cost-minimizing input bundle as $\left((y / 2)^{2 / 7}, 4(y / 2)^{2 / 7}\right)$, hence the cost function is given by

$$
C(y)=w_{1}(y / 2)^{2 / 7}+w_{2} \cdot 4(y / 2)^{2 / 7}=(y / 2)^{2 / 7}\left(w_{1}+4 w_{2}\right)
$$

and the average cost

$$
\mathrm{AC}(y)=\frac{C(y)}{y}=(2)^{-2 / 7} y^{-5 / 7}\left(w_{1}+4 w_{2}\right) .
$$

In the example where $f\left(x_{1}, x_{2}\right):=\min \left\{3 x_{1}, x_{2}\right\},(y / 3, y)$ is the cost-minimizing input bundle, so

$$
\begin{aligned}
C(y) & =w_{1} y / 3+w_{2} y=\frac{1}{3} y\left(w_{1}+3 w_{2}\right) \\
\mathrm{AC}(y) & =\frac{1}{3}\left(w_{1}+3 w_{2}\right)
\end{aligned}
$$

In the example where $f\left(x_{1}, x_{2}\right):=3 x_{1}+x_{2}$, the cost-minimizing input bundle is $(0, y)$ and hence

$$
\begin{aligned}
C(y) & =w_{2} y \\
\mathrm{AC}(y) & =w_{2}
\end{aligned}
$$

## 6 Returns to scale

In the previous section, the firm's average cost of supplying $y$ units of output is a decreasing function of $y$ in the first example, and constant to $y$ in the second and third. What determines whether the average cost is increasing, decreasing or constant in the output level? The answer depends on what type of returns to scale that the firm's production function exhibits.

A production function $f$ exhibits constant returns to scale (CRS) iff

$$
\begin{equation*}
f\left(t x_{1}, t x_{2}\right)=t f\left(x_{1}, x_{2}\right) \tag{11}
\end{equation*}
$$

for any $t>1$ and any nonnegative input bundle $\left(x_{1}, x_{2}\right)$. That is, when the quantity of every input is scaled up to $t$ times its previous quantity, the maximum output of the firm is also scaled up to exactly $t$ times its previous level. An interpretation of a CRS technology is that it is replicable in the sense that the same recipe of the inputs produces exactly the same output. ${ }^{4}$

For example, the previous $f\left(x_{1}, x_{2}\right):=\min \left\{3 x_{1}, x_{2}\right\}$ is CRS: for any $t>1$,

$$
f\left(t x_{1}, t x_{2}\right)=\min \left\{3 t x_{1}, t x_{2}\right\}=t \min \left\{3 x_{1}, x_{2}\right\}=t f\left(x_{1}, x_{2}\right) .
$$

One can easily verify that the production function $f\left(x_{1}, x_{2}\right):=3 x_{1}+x_{2}$ is also CRS. A class of CRS production functions, beloved by macroeconomists, is the Cobb-Douglas functions:

$$
f\left(x_{1}, x_{2}\right):=A x_{1}^{\alpha} x_{2}^{1-\alpha},
$$

where $A$ and $\alpha$ are constants with $A>0$ and $0<\alpha<1$. Any such an $f$ is CRS: for any $t>1$,

$$
f\left(t x_{1}, t x_{2}\right)=A\left(t x_{1}\right)^{\alpha}\left(t x_{2}\right)^{1-\alpha}=A t^{\alpha+1-\alpha} x_{1}^{\alpha} x_{2}^{1-\alpha}=A t x_{1}^{\alpha} x_{2}^{1-\alpha}=f\left(x_{1}, x_{2}\right) .
$$

Note: While we define CRS by requiring Eq. (11) for all $t>1$, the definition thereof implies that Eq. (11) holds for all $t>0$. The case when $t=1$ is trivial. Let us demonstrate the case when $t<1$. Hence let $t<1$, which means $1 / t>1$. Then

$$
f\left(x_{1}, x_{2}\right) \stackrel{(11)}{=} f\left(\frac{1}{t} t x_{1}, \frac{1}{t} t x_{2}\right)=\frac{1}{t} f\left(t x_{1}, t x_{2}\right),
$$

where the second equality can apply Eq. (11) because the $1 / t$ here, playing the role of $t$ in (11), is bigger than one as Eq. (11) requires. The above-displayed formula says that, whenever $t<1$, $f\left(x_{1}, x_{2}\right)=f\left(t x_{1}, t x_{2}\right) / t$, which is exactly Eq. (11). Hence Eq. (11) is extended to the case $t<1$.

A production function $f$ exhibits increasing returns to scale (IRS) iff

$$
\begin{equation*}
f\left(t x_{1}, t x_{2}\right)>t f\left(x_{1}, x_{2}\right) \tag{12}
\end{equation*}
$$

for any $t>1$ and any nonnegative input bundle $\left(x_{1}, x_{2}\right)$. That is, when the firm doubles the quantities of its inputs, it can more than double its output. The production function $f\left(x_{1}, x_{2}\right)=$ $x_{1}^{3} x_{2}^{1 / 2}$ considered previously is IRS: for any $t>1$,

$$
f\left(t x_{1}, t x_{2}\right)=\left(t x_{1}\right)^{3}\left(t x_{2}\right)^{1 / 2}=t^{3+1 / 2} x_{1}^{3} x_{2}^{1 / 2}>t x_{1}^{3} x_{2}^{1 / 2}=t f\left(x_{1}, x_{2}\right),
$$

with the inequality due to $t>1$.
A production function $f$ exhibits decreasing returns to scale (DRS) iff

$$
f\left(t x_{1}, t x_{2}\right)<t f\left(x_{1}, x_{2}\right)
$$

for any $t>1$ and any nonnegative input bundle $\left(x_{1}, x_{2}\right)$. That is, when the firm doubles the quantities of its inputs, it cannot double its output. The production function $f\left(x_{1}, x_{2}\right)=x_{1}^{\alpha} x_{2}^{\beta}$, with $\alpha$ and $\beta$ positive constants such that $\alpha+\beta<1$, is DRS: for any $t>1$,

$$
f\left(t x_{1}, t x_{2}\right)=\left(t x_{1}\right)^{\alpha}\left(t x_{2}\right)^{\beta}=t^{\alpha+\beta} x_{1}^{\alpha} x_{2}^{\beta}<t x_{1}^{\alpha} x_{2}^{\beta}=t f\left(x_{1}, x_{2}\right),
$$

[^3]with the inequality due to $t>1$ and $\alpha+\beta<1$.
Fact: (i) if the production function exhibits CRS then the average cost is constant to the output level; (ii) if IRS then the average cost is decreasing in the output level; (iii) if DRS then the average cost is increasing in the output level.

To prove (i), let $\left(x_{1}^{*}, x_{2}^{*}\right)$ be a cost-minimizing input bundle that delivers one unit of output. Hence $f\left(x_{1}^{*}, x_{2}^{*}\right)=1$ and $C(1)=w_{1} x_{1}^{*}+w_{2} x_{2}^{*}$. Pick any $y>0$. By CRS, we apply Eq. (11), which we have explained holds for all $t>0$, and let the $y$ here play the role of $t$ there:

$$
f\left(y x_{1}^{*}, y x_{2}^{*}\right)=y f\left(x_{1}^{*}, x_{2}^{*}\right)=y \cdot 1=y .
$$

Thus, the bundle $\left(y x_{1}^{*}, y x_{2}^{*}\right)$ delivers the output quantity $y$. Hence by Eq. (10),

$$
C(y) \leq w_{1} y x_{1}^{*}+w_{2} y x_{2}^{*}=y\left(w_{1} x_{1}^{*}+w_{2} x_{2}^{*}\right)=y C(1) .
$$

We claim also that $C(y) \geq y C(1)$. Suppose not, then there exist an input bundle ( $x_{1}, x_{2}$ ) such that $w_{1} x_{1}+w_{2} x_{2}<y C(1)$ and $f\left(x_{1}, x_{2}\right)=y$. Then, applying Eq. (11) to $f\left(x_{1}, x_{2}\right)=y$, we have

$$
\begin{aligned}
w_{1}\left(x_{1} / y\right)+w_{2}\left(x_{2} / y\right) & <C(1), \\
f\left(x_{1} / y, x_{2} / y\right) & =1 .
\end{aligned}
$$

That means the bundle ( $x_{1} / y, x_{2} / y$ ) can deliver one unit of the output with less expense than $C(1)$, a contradiction. Thus, $C(y) \geq y C(1)$. Since we have already shown $C(y) \leq y C(1)$, it follows that $C(y)=y C(1)$, i.e., the average cost $\mathrm{AC}(y)=C(y) / y=C(1)$, a constant. This completes the proof.

Claims (ii) and (iii) can be demonstrated based on a similar idea. For (ii): IRS, coupled with continuity of the production function, means that to scale the output level from $y$ up to $t y$, the firm does not need to scale its inputs up to $t$ times the previous quantities; it needs only to scale its inputs up to $t^{\prime}$ times, for some $t^{\prime}<t$. Thus, $C(t y)<t C(y)$. This being true for any $t>1$ and any $y>0$, we have, for any $y^{\prime}>y$ (and hence $y^{\prime} / y>1$ ),

$$
\mathrm{AC}\left(y^{\prime}\right)=C\left(y^{\prime}\right) / y^{\prime}=C\left(\frac{y^{\prime}}{y} y\right) / y^{\prime}<\frac{y^{\prime}}{y} C(y) / y^{\prime}=C(y) / y=\mathrm{AC}(y) .
$$

The proof of (iii), similar to that for (ii), is sketched by Exercise 8 in Section 7.

## 7 Exercises

1. Calculate the partial derivatives of the following functions of two variables:
a. $f\left(x_{1}, x_{2}\right)=3 x_{1}+7 x_{2}$
b. $f\left(x_{1}, x_{2}\right)=2 \sqrt{x_{1}}+3 x_{2}$
c. $f\left(x_{1}, x_{2}\right)=3 x_{1}^{7} x_{2}^{1 / 3}$
d. $f\left(x_{1}, x_{2}\right)=3 x_{1}^{7}+x_{2}^{1 / 3}$
e. $f\left(x_{1}, x_{2}\right)=\left(2 x_{1}-5 x_{2}\right)\left(x_{2}+1\right)$
2. Suppose the production function is: $f\left(x_{1}, x_{2}\right):=x_{1}^{2}+x_{2}^{2}$ for all nonnegative $x_{1}, x_{2}$.
a. Pick any constant $y>0$. Given the isoquant equation $x_{1}^{2}+x_{2}^{2}=y$, solve $x_{2}$ as an expression of $x_{1}$. Then calculate the derivative of $x_{2}$ with respect to $x_{1}$.
b. Calculate the marginal products. Then calculate the slope of an isoquant by Eq. (5). Compare the result with that in the previous step.
c. Does this production function satisfy the diminishing TRS assumption?
3. Suppose that the price for input 1 is $\$ 10$ and that for input 2 is $\$ 5$. For each of the following production functions defined for all nonnegative $x_{1}$ and $x_{2}$, calculate the cost-minimizing input bundle and the cost function $C(y)$ :
a. $f\left(x_{1}, x_{2}\right):=x_{1}^{\alpha} x_{2}^{1-\alpha}$, where $\alpha$ is a parameter such that $0<\alpha<1$
b. $f\left(x_{1}, x_{2}\right):=\min \left\{x_{1}, 4 x_{2}\right\}$
c. $f\left(x_{1}, x_{2}\right):=x_{1}+2 x_{2}$
d. $f\left(x_{1}, x_{2}\right):=x_{1}^{2}+x_{2}^{2}$
4. Consider the following decision problem:

$$
\begin{array}{ll}
\max _{\left(x_{1}, x_{2}\right) \in \mathbb{R}_{+}^{2}} & p x_{2}-w x_{1} \\
\text { subject to } & x_{2} \leq \sqrt{x_{1}},
\end{array}
$$

where $p>0$ and $w>0$ are parameters. The interpretation of this problem is that a firm produces its output with only a single kind of inputs, with $x_{1}$ denoting the input quantity and $x_{2}$ the output quantity, so that the firm needs to choose an input-output plan, $\left(x_{1}, x_{2}\right) \in$ $\mathbb{R}_{+}^{2}$, to maximize its profit $p x_{2}-w x_{1}$, with $p$ being the market price for the output, and $w$ the wage rate for the input. The constraint $x_{2} \leq \sqrt{x_{1}}$ says that, if it employs a quantity $x_{1}$ of the input, the firm can produce up to $\sqrt{x_{1}}$ units of the output but nothing beyond.
a. On a diagram of the $x_{1}-x_{2}$ plane, draw the set of all $\left(x_{1}, x_{2}\right) \in \mathbb{R}_{+}^{2}$ for which $x_{2} \leq \sqrt{x_{1}}$. This is the entire choice set in this decision problem.
b. Given any $x_{1}>0$, calculate the slope of the graph of the equation $x_{2}=\sqrt{x_{1}}$.
c. Pick any positive constant $c$. Draw the level surface of the objective function for the constant $c$. Calculate the vertical ( $\left.x_{2}-\right)$ intercept of this level surface. Does the decision maker prefer to be on a level surface with higher vertical intercept or lower vertical intercept? If this level surface is a straight line, calculate its slope (in terms of $w$ and $p$ ).
d. Draw the level surface of the objective function that is a supporting hyperplane of the choice set such that the choice set is contained in the lower side of the hyperplane.
e. Denote $\left(x_{1}^{*}, x_{2}^{*}\right)$ for the point at which the above-specified supporting hyperplane touches the boundary of the choice set (i.e., the curve of $\left.x_{2}=\sqrt{x_{1}}\right)$. Why is $\left(x_{1}^{*}, x_{2}^{*}\right)$ the solution of our decision problem?
f. What is the relationship between the slope of the hyperplane and the slope of the choice set boundary at $\left(x_{1}^{*}, x_{2}^{*}\right)$ ? Calculate $\left(x_{1}^{*}, x_{2}^{*}\right)$ in terms of the parameters $p$ and $w$.
g. Use the formula of $x_{1}^{*}$ obtained above to predict what a firm would do (increase or decrease its input employment $x_{1}^{*}$ ) if the wage rate $w$ of the input becomes higher (say due to a new law that raises the minimum wage for labor, labor being the firm's input).
5. For each of the following production functions, determine whether it exhibits constant, increasing, or decreasing returns to scale:
a. $f\left(x_{1}, x_{2}\right)=x_{1}+\sqrt{x_{2}}$
b. $f\left(x_{1}, x_{2}\right)=\left(x_{1}^{1 / 4}+x_{2}^{1 / 4}\right)^{4}$
c. $f\left(x_{1}, x_{2}\right)=\sqrt{x_{1}+3 x_{2}}$
6. Recall that Section 6 defines CRS by requiring Eq. (11) for all $t>1$ and later proves that for any CRS production function $f$ Eq. (11) remains unchanged for all $0<t<1$. Now consider production functions $f$ that exhibit increasing returns to scale (IRS), which Section 6 defines by requiring Ineq. (12) for all $t>1$. Given any such $\operatorname{IRS}$ production function $f$, if $0<t<1$, does the inequality in (12) remain unchanged or turn to the reverse direction?
7. Consider the special case where our firm uses only one kind of input to produce its output, with production function $f$ defined by

$$
f(x):=(\alpha x)^{\beta}
$$

for any nonnegative input quantity $x$, where $\alpha$ and $\beta$ are positive parameters. Denote the market price of the input by $w$, another positive parameter to the firm.
a. For any $y>0$, calculate:
i. the cost-minimizing input quantity for this firm to supply output quantity $y$;
ii. the cost $C(y)$ that the firm incurs in supplying output quantity $y$;
iii. the average cost $\mathrm{AC}(y)$ that the firm incurs in supplying output quantity $y$.
b. Does the production function exhibit constant, increasing, or decreasing, returns to scale, and is the firm's average cost constant, increasing, or decreasing, in its output quantity $y$,
i. when $\beta=1$ ?
ii. when $\beta>1$ ?
iii. when $\beta<1$ ?
8. To prove Claim (iii) in Section 6, that decreasing returns to scale implies increasing average cost, work out the following steps:
a. Denote $f$ for the production function that exhibits DRS; let $w_{1}$ and $w_{2}$ be the prices of inputs 1 and 2 , respectively. Pick any $y>0$ and any $t>1$; let $\left(x_{1}^{*}, x_{2}^{*}\right)$ be a costminimizing input bundle to produce the output quantity $t y$.
b. Is $C(t y)$ greater than, equal to, or less than $w_{1} x_{1}^{*}+w_{2} x_{2}^{*}$ ?
c. Why is $f\left(x_{1}^{*} / t, x_{2}^{*} / t\right)>y$ ?
d. Assuming differentiability of $f$ and $f(0,0)=0$, use a theorem in calculus to explain why there exists an $s$ such that $0<s<1$ and $f\left(s x_{1}^{*} / t, s x_{2}^{*} / t\right)=y$.
e. Use the definition of $C(y)$ and the equality in (d) to explain why $C(y)<w_{1} x_{1}^{*} / t+w_{2} x_{2}^{*} / t$.
f. Based on (b) and (e), is $C(y)$ greater than, equal to, or less than $C(t y) / t$ ?
g. Using the conclusion of (f), mimic the last displayed formula in Section 6 to show that $\mathrm{AC}\left(y^{\prime}\right)>\mathrm{AC}(y)$ whenever $y^{\prime}>y$.


[^0]:    ${ }^{1}$ Recall that $\mathbb{R}_{+}=[0, \infty)$. Thus we can write $\mathbb{R}_{+}^{2}$ equivalently as $[0, \infty)^{2}$.

[^1]:    ${ }^{2}$ A student versed in calculus would recognize this paragraph as an instance of the implicit function theorem.

[^2]:    ${ }^{3}$ "Hyperplane" is the general counterpart to a straight line in certain spaces with possible more than two dimensions. Our method can be generalized to cases with more than two inputs.

[^3]:    ${ }^{4}$ Usual suspects for such replicable technologies are those of McDonald's, Starbucks, Tim Hortons, and even Hollywood blockbuster production-hire a team of CGI experts and a group of stars, as well as a bendable script writer, and you churn out another equally forgettable action thriller.

